

## Message Text

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PAGE 01 NOUAKC 01889 180932Z

16

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 COME-00 CIAE-00 INR-07 NSAE-00

L-03 /024 W

----- 017740

P R 171702Z SEP 75

FM AMEMBASSY NOUAKCHOTT

TO AMEMBASSY DAKAR PRIORITY

INFO SECSTATE WASHDC 4397

UNCLAS NOUAKCHOTT 1889

FOR HARRIS OF SANDERS AND THOMAS, INC.

E.O. 11652: N/A

TAGS: BBSR BTRA MR

SUBJECT: PROSPECTS FOR CONSULTING ENGINEERS: TRAVEL OF  
REPRESENTATIVE OF SANDERS AND THOMAS, INC.

REF: DAKAR 5289 (NOTAL)

SNIM (GOVERNMENT INDUSTRIAL HOLDING COMPANY), MAURITANIAN  
GOVERNMENT, AND PRIVATE SECTOR (IN DESCENDING ORDER) ARE  
INCREASINGLY SEEKING OUT FOREIGN CONSULTING ENGINEERING  
FIRMS ON INDIVIDUAL PROFESSIONAL BASIS FOR DESIGN AND  
CONSTRUCTION ASSISTANCE IN IMPLEMENTATION OF ECONOMIC  
DEVELOPMENT PROGRAM. PREVIOUSLY, ECONOMIC AND TECHNICAL  
FEASIBILITY STUDIES AND DESIGN ENGINEERING WERE ARRANGED  
BY DONOR NATIONS OR ORGANIZATIONS AS INTEGRAL PART OF  
ASSISTANCE PROJECT GRANTS. AS RESULT OF SHIFT TOWARD  
DIRECT RETENTION OF CONSULTING ENGINEERING FIRMS, NUMBER  
OF LARGE AMERICAN ENGINEERING FIRMS WHICH HAVE HAD MANY  
YEARS OF WIDE-RANGING EXPERIENCE IN INTERNATIONAL DESIGN  
AND CONSTRUCTION FIELD ARE ALREADY AT WORK IN MAURITANIA,  
AND OTHERS ARE ACTIVELY INVESTIGATING POSSIBILITIES.  
HARSH CLIMATE AND PRESENT LEVEL OF TECHNICAL AND  
MANAGERIAL SOPHISTICATION MAKE THIS PARTICULARLY DIFFI-  
CULT PLACE FOR AMERICANS TO WORK. BUT SATISFACTIONS  
DERIVED FROM JOB WELL DONE ARE COMMENSURATE. SINCE  
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YOU ARE ONLY ONE HOUR AWAY BY AIR, YOU MIGHT FIND IT

USEFUL TO TAKE A PERSONAL LOOK AT SCENE AND GET FIRST-  
HAND IMPRESSION OF PROSPECTS. IF ECON/COMMERCIAL  
OFFICER OR I CAN BE HELPFUL, DON'T HESITATE TO GET IN  
TOUCH.HANDYSIDE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 75 DAKAR 5289  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROSPECTS FOR CONSULTING ENGINEERS: TRAVEL OF REPRESENTATIVE OF SANDERS AND THOMAS, INC.  
**TAGS:** BBSR, BTRA, MR  
**To:** DAKAR  
**Type:** TE  
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